



## MANOIR INDUSTRIES

### Manoir Petrochem® Business Unit

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Yantai Manoir Heat resistant Alloys Co., Ltd, formerly as a Sino-French joint venture Manoir (Yantai) Industrial Co., Ltd., has become a 100% owned subsidiary of Manoir Industries France beginning of 2010.

From the beginning of the cooperation with Manoir France in 1994, Yantai Manoir has acquired, through the years, a know-how and a strong expertise in the manufacturing of the proprietary alloys of Manoir Industries. Also, Manoir Yantai has been equipped with the latest and most advanced tube automatic production line and inspection facilities. Yantai Manoir is specialized in the manufacturing of centrifugally cast tubes and static casting fittings made of heat-resistant alloys. The production includes reformer tubes, cracking radiant coils, radiant tubes, hearth rolls, lehr rolls designed for the petrochemical, the steel and the float glass industries.

In 1998, Yantai implemented and was certified with its quality assurance system in conformity with ISO9002:94 (recertified with ISO9001:2000 in the year of 2002), and established its quality policy as customer Satisfaction and International Level. This expressed the willingness and commitments to deliver in due time, at a competitive price and goods which fully meet customers desired needs. Adoption of an ISO standard, also expressed the ambitions of Yantai Manoir to be present in the international markets, under the Manoir Industries Group full supervision.

From 2002, Yantai Manoir reached with MI France an exclusive commercial agreement for marketing the Yantai Manoir products, under MI sales organization and network, to overseas customers in the petrochemical and direct reduction reforming markets. Under this agreement, all offers of Yantai plant products for overseas jobs are issued through and under Manoir Industries, Pitres plant responsibility and warranty.

Professional skills and experiences, combined with the willingness to





servicing to the needs of customers and partners, it is not a surprise to see that Yantai Manoir has been recognized and approved by the top worldwide engineering companies and end-users (Technip, S&W, Lummus, Selas Linde,

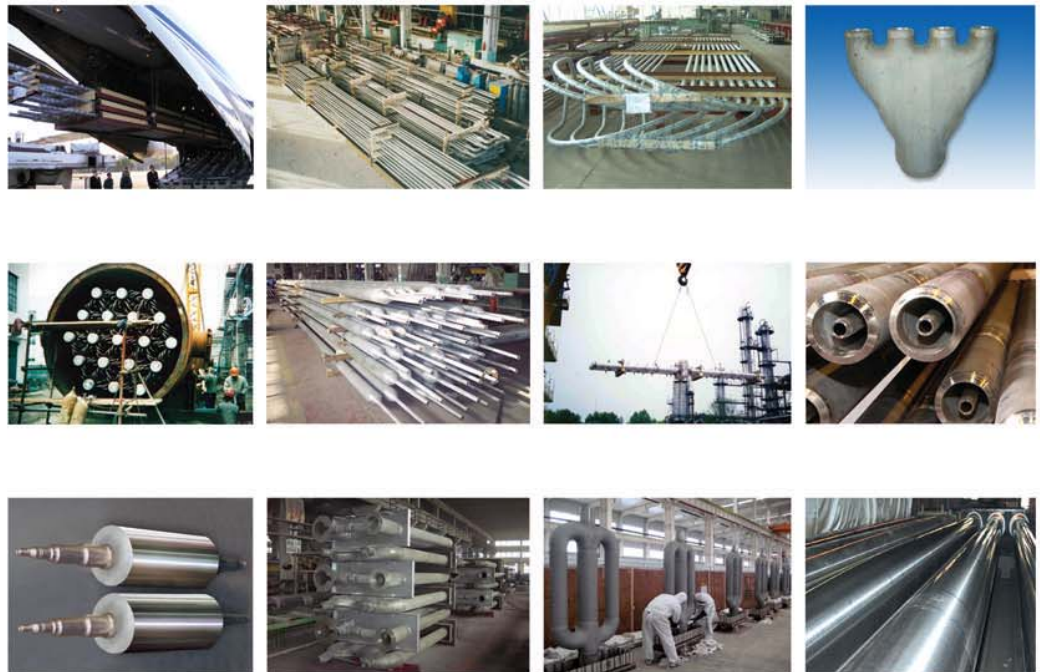
Haldor Topsoe, FW, Uhde, Lurgi, Snam Progetti, TEC, JGC, BIH, KHI, Dupont, Shell, Reliance etc.).

Since 2002, through Manoir group global sales network, Yantai Manoir has sold to more than 20 different countries. Within three years, Yantai Manoir has achieved annual exporting sales of more than 20 millions USD with single order up to 90 million RMB. Since then, activity has continuously been growing fast.

Since 2006, Yantai Manoir has developed an ambitious expansion program with the setting up of a brand-new 12,000 M2 casting shop with an annual capacity up to 6,000 tons of spun cast tubes, this has been made through an upgrade and an

optimization of this existing equipments. Yantai Manoir is today the largest centri-cast plant in China and plays a leading role in the Manoir group global strategies in petrochemical market.

Latest technology, advanced equipments, strong metallurgical research and developments, combined with decades of experience, lead Manoir Industries and Yantai Manoir to become the provider of highly reliable and cost effective solutions.



**YANTAI MANOIR**

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